



## Alfonso Carrillo Founding Partner

+502 2421-5700  
[alfonso.carrillo@carrillolaw.com](mailto:alfonso.carrillo@carrillolaw.com)

### Experience

He has extensive and in-depth litigation experience involving multiple jurisdictions (Central America, Panama, Boston, New York, London, Amsterdam, among others) in insurance disputes, commercial disputes, financial agreement disputes, fraud, white-collar crime, insolvency, arbitration, and Government affairs. He has provided advice on several bankruptcies of banks, coordinating important local and foreign teams.

During the last twenty-five years, he has represented and advised many local and foreign banks in cases in jurisdictions such as Central America, Panama, Boston, and New York. He has provided advice on several bankruptcies of banks, coordinating important local and foreign teams.

He has also advised clients on international corporate financial transactions, mergers and acquisitions, in Latin America and the United States.

He was the private advisor to a Tax Administration Superintendent, as well as of Ministers of Economy and Finance. He was appointed by the World Bank as Temporary Legal Counsel in the Modernization Program (1996 and 1997).

From 2003 to 2004 he was the Leader of the Insolvency/Bankruptcy Group of TerraLex, the main network of independent law firms worldwide. In 2007, he was appointed a member of the ICC Commercial Crimes Services Fraudnet Network, a global network of asset tracing and recovery lawyers, founded in 2004, operating under the auspices of the ICC Commercial Crime Services Unit based in London.

He has provided advice for the execution of foreign judgments in Guatemala, having published papers on the subject, which have been published in Europe and the United States of America.

### Education

Attorney-At-Law and Notary, Rafael Landívar University (1987), award for the best thesis of the year. Francisco Marroquín University, Economy and Business Administration School, 1978-1979. INCAE Business School, Costa Rica 1981-1982. Program of Instruction for Lawyers, PIL, Harvard Law School, 1987, 1988 and 1993. Effective Negotiating, sponsored by KARRAS, Houston, Texas, 1995. Asset Securitization, Euromoney, Florida, 1995. Leadership in Professional Service Firms LPSF, Harvard Business School, March 1999, 2002. Owner/President Management Program, Harvard Business School, 2003. Real Estate Executive Seminar: Strategies for Project Development, Capital Markets Access, and Regulatory Compliance, Harvard Business School, 2006. Global Change Agents, Kennedy School of Government, Harvard University, 2011. Principles & Practices of Organizational Development, Columbia University, 2012. Private Wealth Management Program, The Wharton School, University of Pennsylvania, 2013. Fellow Advance Leadership Initiative, Harvard University, 2014-2015. Senior Fellow Advance Leadership Initiative, Harvard University, 2015-2016.

### Publications and Contributions

- Thesis: "Some Considerations on Multiple Banking or Multi-Banking", award for the best thesis of the year, 1986.
- Enforcement of Foreign Judgements "Guatemala" published by the Center for International Legal Studies, Salzburg, Austria 2001.
- Managing Multiple Jurisdiction International Litigation and Foreign Counsel, Florida Bar, 2002.
- Asset Tracing & Recovery ICC FraudNet, "Guatemala", 2009.
- Anti-Corruption Regulation, Getting the Deal Through, "Guatemala", 2010.
- Grand Corruption as a Crime Against Humanity, ICC FraudNet Fall 2011 Conference.
- Attorney-Client Privilege in the Americas Professional Society of Lawyers, Cambridge University Press, 2017.
- International Encyclopedia of Agency and Distribution Agreements - Agustín Jausás "Guatemala", 2020.
- Latin America Anti-Corruption Assessment, Cyrus R. Vance Center for International Justice, 2021.

### Memberships

- Guatemalan Bar Association
- Advisory Board Member, Carr Center, Harvard Kennedy School
- ICC FRAUDNET
- Chambers & Partners Latin America
- Latin Lawyer 250
- Legal 500

### Practice areas

Bankruptcy, Insolvency, Asset Recovery, Fraud, International Litigation, Corporate, Agency and Distribution, Banking and Finance, Insurance, Mergers and Acquisitions, Estate Planning, Taxes, Arbitration.

### Languages

Spanish - English